



Alternative Staffing Inc.

Providing Alternative Staffing Solutions

Temporary Staffing

Payroll Services

Onsite Managers

Biometric / IT Management

Strategies for Reducing Overhead through Staffing

Looking to improve operating margins in your business? Then take a look at your staffing strategy.

From the assembly line to the executive office, effective staffing is essential to maximizing profitability.

Below is the first of a three-part installment of our 10 practical strategies for using staffing to reduce overhead, manage operating costs, and improve organizational performance.

1. Convert Fixed Cost to Variable

If your company is like most, labor is the biggest line item on your P&L. To minimize that expense, implement a planned staffing model. Reduce core staff to levels necessary to maintain normal operations. Then partner with qualified temporary staffing vendors to supplement your staff with trained temporary personnel to meet peak production demands as needed. This strategy is particularly effective for industrial labor, as well as for technical and professional projects.

2. Eliminate Overtime

Overtime is an extremely expensive way to get work done. Using temporary employees in place of overtime can reduce labor costs by 20% or more.

3. Limit Benefits Expense

On average, benefits cost 20% - 25% in excess of payroll expenses. Where appropriate, use temporary and payrolled employees (employees who are paid through a staffing firm or professional employment service) to eliminate benefit expenses. This option is most often used for interns, project professionals, and other short-term employees. Using temporary and payrolled employees in place of independent contractors will also reduce your employment risks.

Managed Services

Alternative Staffing's Managed Services solution is targeted for mid to large sized companies. Our Services address all aspects of our client's staffing needs including recruiting, training, management, tracking, and invoicing. We are able to deliver our services in a cost effective manner across a diverse set of customer requirements.

Partner on Premise

A professional manager on your site to handle all the tasks associated with a contingent work force. The On-Site Manager will be the leader of the ASI Services Team at your facility.

Recruiting

ASI Services uses multiple programs and resources to meet your specific needs. In addition we have a database of thousands of experienced workers that we draw from.

Administration

ASI Services takes full responsibility for all aspects of managing the work force including hiring, training and managing.

Payroll Services

Payrolling Employees

- Timesheet Collection/Processing
- Paycheck Distribution
- Employee Benefit Administration
- Time Capturing and Reporting

Employer of Record - We assume the responsibilities as the employer of record.

Back Office Support - Our administrative services include payroll processing and payment of all applicable payroll taxes.

Service Level Agreement established to define key performance metrics and accountability.

Benefits - A comprehensive benefit program is offered as an option contingent upon the client agreement for the workers which include medical insurance.

- Provide seamless transition of current temporary workforce.
- Meet with employees to introduce ourselves and any changes that will be occurring and address any questions and or concerns.
- Reporting at your fingertips
- Number of hours overtime worked vs. regular
- Attrition, attendance and time management.
- Number of workers being utilized per department, per shift.

Technology - Biometric Time Capturing Software

We offer state-of-the-art systems for tracking and managing your workforce. These systems are real-time web-based systems that allow dynamic flow of information and provide necessary business metrics. These systems are available to designated individuals in your organization that require information for true performance management.

Compliance and Risk Management

Our team will work with you to address co-employment and compliance requirements. We have a portfolio of services we deliver with the support of our partners. These include human resource documentation, compliance, and onsite support.

Cost Control

ASI Services has multiple options to reduce your staffing costs. These options include an alternative to provide a fixed cost per unit option allowing your organization to manage your labor costs more effectively.

Workforce Transition

We realize the value of your current employees. We work with you to insure a seamless transition to the ASI Services payroll. Our commitment to employee satisfaction will assure their continued employment with us at your site and we will support you in the transition of any loyal and trained employees that you may want to bring back on a temporary basis.

Temporary Staffing

ASI Simplifies Your Job.

For a simple, reasonable hourly rate, you retain the use of ASI's temporaries for as long as you require them. No hiring or firing hassles. We are the Employer. We pay the employees their wages, deduct taxes and insure them.

ASI Can Help Eliminate Costly Overtime.

Besides saving money, you will not overwork permanent employees who wish to work only straight time, regular hours.

No Recruiting.

One phone call will do it all. You get the extra help you need at once.

Unemployment Insurance and Workers' Compensation.

The use of ASI's temporaries can help reduce your unemployment insurance and workers' compensation experience rating.

Every ASI temporary is covered by a Comprehensive Insurance Policy which includes: Workers' Compensation, General Liability, Automobile Liability and Employee Dishonesty. Copies of this policy are available upon request.

Alternative Staffing, Inc., is an Equal Opportunity Employer.

Satisfaction Guaranteed!

All ASI Personnel are guaranteed to perform to your satisfaction or they will be replaced with another temporary employee. If you notify us within the first two hours of the day, we will have that individual replaced at NO charge to you.

Alternative Staffing is a team of staffing professionals that understand and are eager to help your organization meet all your staffing needs. We have been providing staffing solutions in the Chicagoland area since 1990.

With over 30,000 skilled and unskilled workers to choose from, we can offer experienced help for just about any work requirements you have.

Here is a partial list of job classifications.

- Assembly
- Banquet/Line Servers
- Bindery Workers
- Collator
- Data Entry
- Dishwashers
- Dock Workers
- Drivers
- Filing
- Food Service, most categories
- Forklift Operators
- General Labor
- Grill Cooks
- Grounds Maintenance
- Hotel Housekeeping
- Inventory Clerks
- Janitorial Personnel
- Linen Attendants
- Loaders/Lumpers
- Machine Operators
- Mail Room Personnel
- Maintenance
- Marking
- PCB Assembly
- Picker/Packers
- Production
- Reception/Clerical
- Salad/Sandwich Prep
- Shipping/Receiving

About Alternative Staffing

Alternative Staffing Inc. has over 15 years experience providing premier staffing solutions to Chicagoland area businesses. ASI is poised to help you navigate the new challenges of a changing business world.

We understand the need for experienced, reliable and professional staff. Our customers know they can rely on us for innovative and cost effective programs to match their needs, We thoroughly screen our applicants, verify references, and conduct follow-up contacts with our client offices, so every detail is covered.

Our mission is to successfully match the right people with the right employer every time. We offer jobs, insight and advice for you to better run your business. Customers have relied on us to help with solutions so they can concentrate on what matters most....their business.



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with the right employer every time.

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Our Partners:



Headquarters
5620 W. Cermak Road • Cicero, IL 60804 • Phone: 708-652-3636

Additional Office
721 10th Street • North Chicago, IL 60064 • 847-473-3636